

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 1, 2023

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-36285



RAYONIER ADVANCED MATERIALS INC.

Incorporated in the State of **Delaware**

I.R.S. Employer Identification No.: **46-4559529**

Principal Executive Office:

1301 RIVERPLACE BOULEVARD, SUITE 2300

JACKSONVILLE, FL 32207

Telephone Number: **(904) 357-4600**

Title of each class	Securities registered pursuant to Section 12(b) of the Act: Trading Symbol	Name of exchange on which registered
Common stock, par value \$0.01 per share	RYAM	New York Stock Exchange

Securities to be registered pursuant to Section 12(g) of the Act: **None**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The registrant had 65,343,418 shares of common stock outstanding as of August 7, 2023.

Table of Contents

	Page
Part I. Financial Information	
<u>Item 1. Financial Statements (Unaudited)</u>	
<u>Consolidated Statements of Operations</u>	<u>1</u>
<u>Consolidated Statements of Comprehensive Loss</u>	<u>2</u>
<u>Consolidated Balance Sheets</u>	<u>3</u>
<u>Consolidated Statements of Stockholders' Equity</u>	<u>4</u>
<u>Consolidated Statements of Cash Flows</u>	<u>5</u>
<u>Notes to Consolidated Financial Statements</u>	<u>6</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>19</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>30</u>
<u>Item 4. Controls and Procedures</u>	<u>31</u>
Part II. Other Information	
<u>Item 1. Legal Proceedings</u>	<u>32</u>
<u>Item 1A. Risk Factors</u>	<u>32</u>
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>32</u>
<u>Item 6. Exhibits</u>	<u>33</u>
<u>Signature</u>	<u>34</u>

Glossary

The following terms and abbreviations appearing in the text of this report have the meanings indicated below.

2022 Form 10-K	RYAM Annual Report on Form 10-K for the year ended December 31, 2022
2024 Notes	\$550 million original aggregate principal amount of 5.50 percent senior unsecured notes due 2024, issued May 2014
2026 Notes	\$500 million original aggregate principal amount of 7.625 percent senior secured notes due 2026, issued December 2020
2027 Term Loan	\$250 million original aggregate principal amount of variable rate term loan maturing July 2027, entered into July 2023
ABL Credit Facility	5-year senior secured asset-based revolving credit facility due December 2025
AETR	Annual effective tax rate
AOCI	Accumulated other comprehensive income (loss)
CAD	Canadian dollar
CEWS	Canada Emergency Wage Subsidy
CNC	Carboxylated cellulose nanocrystals
DTA	Deferred tax asset
EBITDA	Earnings before interest, taxes, depreciation and amortization
Exchange Act	Securities Exchange Act of 1934, as amended
Financial Statements	Consolidated financial statements included in Part I Item 1 of this Quarterly Report on Form 10-Q
GAAP	United States generally accepted accounting principles
GreenFirst	GreenFirst Forest Products, Inc.
IESO	Independent Electricity System Operator
LTF	LignoTech Florida LLC
MACD	Market Assessment and Compliance Division
MOS	Minutes of Settlement
MT	Metric ton
Purchase Right	Board-declared dividend of one preferred share purchase right for each outstanding share of RYAM common stock
ROU	Right-of-use
RYAM, the Company, our, we, us	Rayonier Advanced Materials Inc. and its consolidated subsidiaries
SEC	United States Securities and Exchange Commission
SG&A	Selling, general and administrative expense
SOFR	Secured Overnight Financing Rate
TSA	Transition Services Agreement
TSR	Total shareholder return
U.S.	United States of America
USD	United States of America dollar
USDOC	United States Department of Commerce

Part I. Financial Information
Item 1. Financial Statements

Rayonier Advanced Materials Inc.
Consolidated Statements of Operations
(Unaudited)

(in thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net sales	\$ 385,413	\$ 399,220	\$ 852,174	\$ 750,936
Cost of sales	(370,785)	(372,525)	(800,106)	(718,314)
Gross margin	14,628	26,695	52,068	32,622
Selling, general and administrative expense	(17,996)	(28,029)	(37,491)	(48,137)
Foreign exchange gain (loss)	(1,461)	1,950	(2,134)	1,454
Other operating expense, net	(1,627)	(3,513)	(2,305)	(4,629)
Operating income (loss)	(6,456)	(2,897)	10,138	(18,690)
Interest expense	(15,438)	(16,687)	(30,934)	(32,885)
Other components of pension and OPEB, excluding service costs (Note 14)	399	(109)	(1,335)	901
Gain (loss) on GreenFirst equity securities (Note 2)	—	(3,703)	—	5,197
Other income, net	3,307	3,155	3,613	2,642
Loss from continuing operations before income taxes	(18,188)	(20,241)	(18,518)	(42,835)
Income tax (expense) benefit (Note 15)	3,249	(3,656)	5,835	(5,052)
Equity in loss of equity method investment	(683)	(1,046)	(1,332)	(1,436)
Loss from continuing operations	(15,622)	(24,943)	(14,015)	(49,323)
Income (loss) from discontinued operations, net of taxes (Note 2)	(1,128)	1,676	(1,128)	1,205
Net loss	<u>\$ (16,750)</u>	<u>\$ (23,267)</u>	<u>\$ (15,143)</u>	<u>\$ (48,118)</u>
Basic and Diluted earnings per common share (Note 12)				
Loss from continuing operations	\$ (0.24)	\$ (0.39)	\$ (0.22)	\$ (0.77)
Income (loss) from discontinued operations	(0.02)	0.03	(0.02)	0.02
Net loss per common share	<u>\$ (0.26)</u>	<u>\$ (0.36)</u>	<u>\$ (0.24)</u>	<u>\$ (0.75)</u>

See Notes to Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Consolidated Statements of Comprehensive Loss
(Unaudited)
(in thousands)

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net loss	\$ (16,750)	\$ (23,267)	\$ (15,143)	\$ (48,118)
Other comprehensive income (loss), net of tax (Note 10)				
Foreign currency translation adjustment	(109)	(9,582)	4,103	(15,864)
Unrealized gain on derivative instruments	48	77	103	157
Net gain (loss) on employee benefit plans	(2,240)	1,948	(2,367)	3,896
Total other comprehensive income (loss)	(2,301)	(7,557)	1,839	(11,811)
Comprehensive loss	<u>\$ (19,051)</u>	<u>\$ (30,824)</u>	<u>\$ (13,304)</u>	<u>\$ (59,929)</u>

See Notes to Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Consolidated Balance Sheets
(Unaudited)
(in thousands, except share and par value amounts)

	July 1, 2023	December 31, 2022
Assets		
Current assets		
Cash and cash equivalents	\$ 156,860	\$ 151,803
Accounts receivable, net (Note 3)	177,465	211,526
Inventory (Note 4)	219,313	265,334
Prepaid and other current assets	85,976	60,867
Total current assets	639,614	689,530
Property, plant and equipment (net of accumulated depreciation of \$1,769,179 and \$1,721,898, respectively)	1,151,720	1,151,268
Deferred tax assets	327,015	322,164
Intangible assets, net	20,918	24,423
Other assets	166,735	160,143
Total assets	\$ 2,306,002	\$ 2,347,528
Liabilities and Stockholders' Equity		
Current liabilities		
Accounts payable	\$ 179,497	\$ 163,962
Accrued and other current liabilities (Note 6)	138,573	164,369
Debt due within one year (Note 7)	81,525	14,617
Current environmental liabilities (Note 8)	10,754	10,732
Total current liabilities	410,349	353,680
Long-term debt (Note 7)	752,804	838,508
Non-current environmental liabilities (Note 8)	159,103	159,949
Pension and other postretirement benefits (Note 14)	121,015	119,571
Deferred tax liabilities	18,663	17,021
Other liabilities	30,051	29,486
Commitments and contingencies (Note 17)		
Stockholders' Equity		
Common stock: 140,000,000 shares authorized at \$0.01 par value, 65,343,418 and 64,020,761 issued and outstanding, respectively	654	640
Additional paid-in capital	416,042	418,048
Retained earnings	459,280	474,423
Accumulated other comprehensive loss (Note 10)	(61,959)	(63,798)
Total stockholders' equity	814,017	829,313
Total liabilities and stockholders' equity	\$ 2,306,002	\$ 2,347,528

See Notes to Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Consolidated Statements of Stockholders' Equity
(Unaudited)
(in thousands, except share data)

	Common Stock		Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
	Shares	Par Value				
Three months ended July 1, 2023						
Balance at April 1, 2023	65,106,348	\$ 651	\$ 414,406	\$ 476,030	\$ (59,658)	\$ 831,429
Net loss	—	—	—	(16,750)	—	(16,750)
Other comprehensive loss, net of tax	—	—	—	—	(2,301)	(2,301)
Issuance of common stock under incentive stock plans	266,321	3	(3)	—	—	—
Stock-based compensation	—	—	1,893	—	—	1,893
Repurchase of common stock ^(a)	(29,251)	—	(254)	—	—	(254)
Balance at July 1, 2023	65,343,418	\$ 654	\$ 416,042	\$ 459,280	\$ (61,959)	\$ 814,017
Three months ended June 25, 2022						
Balance at March 26, 2022	63,849,150	\$ 638	\$ 410,788	\$ 464,491	\$ (88,724)	\$ 787,193
Net loss	—	—	—	(23,267)	—	(23,267)
Other comprehensive loss, net of tax	—	—	—	—	(7,557)	(7,557)
Issuance of common stock under incentive stock plans	122,016	1	(1)	—	—	—
Stock-based compensation	—	—	4,470	—	—	4,470
Balance at June 25, 2022	63,971,166	\$ 639	\$ 415,257	\$ 441,224	\$ (96,281)	\$ 760,839
Six months ended July 1, 2023						
Balance at December 31, 2022	64,020,761	\$ 640	\$ 418,048	\$ 474,423	\$ (63,798)	\$ 829,313
Net loss	—	—	—	(15,143)	—	(15,143)
Other comprehensive income, net of tax	—	—	—	—	1,839	1,839
Issuance of common stock under incentive stock plans	1,966,815	20	(20)	—	—	—
Stock-based compensation	—	—	3,371	—	—	3,371
Repurchase of common stock ^(a)	(644,158)	(6)	(5,357)	—	—	(5,363)
Balance at July 1, 2023	65,343,418	\$ 654	\$ 416,042	\$ 459,280	\$ (61,959)	\$ 814,017
Six months ended June 25, 2022						
Balance at December 31, 2021	63,738,409	\$ 637	\$ 408,834	\$ 489,342	\$ (84,470)	\$ 814,343
Net loss	—	—	—	(48,118)	—	(48,118)
Other comprehensive loss, net of tax	—	—	—	—	(11,811)	(11,811)
Issuance of common stock under incentive stock plans	294,936	3	(3)	—	—	—
Stock-based compensation	—	—	6,728	—	—	6,728
Repurchase of common stock ^(a)	(62,179)	(1)	(302)	—	—	(303)
Balance at June 25, 2022	63,971,166	\$ 639	\$ 415,257	\$ 441,224	\$ (96,281)	\$ 760,839

^(a) Repurchased to satisfy tax withholding requirements related to the issuance of stock under the Company's incentive stock plans.

See Notes to Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Consolidated Statements of Cash Flows
(Unaudited)
(in thousands)

	Six Months Ended	
	July 1, 2023	June 25, 2022
Operating activities		
Net loss	\$ (15,143)	\$ (48,118)
Adjustments to reconcile net loss to cash provided by (used in) operating activities:		
(Income) loss from discontinued operations	1,128	(1,205)
Depreciation and amortization	67,689	61,144
Stock-based compensation expense	3,371	6,728
Deferred income tax expense (benefit)	(2,312)	1,536
Gain on GreenFirst equity securities	—	(5,197)
Net periodic benefit cost of pension and other postretirement plans	2,045	2,972
Unrealized (gain) loss on foreign currency	1,669	(2,729)
(Gain) loss on disposal of property, plant and equipment	(1,376)	2,756
Other	2,927	3,645
Changes in operating assets and liabilities:		
Accounts receivable	36,139	(31,100)
Inventories	46,680	(13,156)
Accounts payable	3,181	12,248
Accrued liabilities	(27,981)	14,478
Other	(27,440)	(36,625)
Contributions to pension and other postretirement plans	(6,717)	(3,659)
Cash provided by (used in) operating activities	83,860	(36,282)
Investing activities		
Capital expenditures, net	(54,154)	(86,589)
Investment in equity method investment	(169)	—
Cash used in investing activities-continuing operations	(54,323)	(86,589)
Cash provided by investing activities-discontinued operations	—	43,288
Cash used in investing activities	(54,323)	(43,301)
Financing activities		
Borrowing of long-term debt	1,509	5,569
Repayment of long-term debt	(20,305)	(25,215)
Short-term financing, net	(1,479)	(1,720)
Repurchase of common stock	(5,363)	(304)
Cash used in financing activities	(25,638)	(21,670)
Net increase (decrease) in cash and cash equivalents	3,899	(101,253)
Net effect of foreign exchange on cash and cash equivalents	1,158	(4,306)
Balance, beginning of period	151,803	253,307
Balance, end of period	\$ 156,860	\$ 147,748
Supplemental cash flow information:		
Interest paid	\$ (28,404)	\$ (29,430)
Income taxes paid, net	(7,090)	(6,331)
Capital assets purchased on account	41,846	29,518

See Notes to Consolidated Financial Statements.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

1. Basis of Presentation

The unaudited consolidated financial statements and notes thereto of the Company have been prepared in accordance with GAAP for interim financial information and in accordance with the rules and regulations of the SEC. In the opinion of management, these consolidated financial statements and notes reflect all adjustments, including all normal recurring adjustments, necessary for a fair presentation of the results of operations, financial position and cash flows for the periods presented. These statements and notes should be read in conjunction with the consolidated financial statements and supplementary data included in the Company's 2022 Form 10-K.

As a result of the sale of its lumber and newsprint assets in August 2021, the Company presents the results for those operations and any associated impacts as discontinued operations. Unless otherwise stated, information in these notes to consolidated financial statements relates to continuing operations. See Note 2 —Discontinued Operations for further information on the sale.

Recent Accounting Developments

There have been no new or recently adopted accounting pronouncements impacting the Company's consolidated interim financial statements.

Subsequent Events

Duties on Canadian Softwood Lumber Sold to the U.S.

On July 26, 2023, the USDOC completed its fourth administrative review of duties applied to Canadian softwood lumber exports to the U.S. during 2021 and reduced rates applicable to the Company to a combined 8.0 percent. In connection with this development, in the third quarter the Company will record a pre-tax gain of approximately \$2 million in "income (loss) from discontinued operations, net of taxes" and increase the long-term receivable related to the USDOC administrative reviews to approximately \$40 million.

Term Loan

On July 20, 2023, the Company secured term loan financing of \$250 million in aggregate principal amount and received net proceeds of \$243 million after original issue discount, which will be used, together with cash on hand, to redeem the remaining \$318 million in aggregate principal balance of the 2024 Notes and pay fees and expenses related to the transaction. The Company will record a loss on debt extinguishment of approximately \$1 million in the third quarter related to the redemption.

The 2027 Term Loan matures in July 2027, bears interest at a rate per annum equal to three-month Term SOFR (or, if greater, 3.00 percent) plus 8.00 percent and requires quarterly principal payments of 0.50 percent of the initial principal amount commencing in the fourth quarter of 2023. The Company may voluntarily make prepayments at any time, subject to customary breakage costs and, if within the first three anniversaries of closing, an additional make-whole premium.

The agreement governing the 2027 Term Loan contains various customary covenants that limit the ability of the Company and its restricted subsidiaries, as defined by the term loan agreement and in particular the Company's French subsidiaries, to take certain specified actions, subject to certain exceptions, including: incurring debt or liens, making investments, entering into mergers, consolidations, and acquisitions, paying dividends and making other restricted payments. Additionally, the 2027 Term Loan contains customary affirmative covenants and customary events of default (subject, in certain cases, to customary grace or cure periods), including, without limitation, late payment, breach of covenant, bankruptcy, judgment and defaults under certain other indebtedness and changes in control.

2. Discontinued Operations

In August 2021, the Company completed the sale of its lumber and newsprint facilities and certain related assets located in Canada to GreenFirst for \$232 million, which included 28.7 million shares of GreenFirst common stock with a deemed fair value of \$42 million. In the second quarter of 2022, the Company sold the GreenFirst common shares for \$43 million. Prior to the sale of shares, the GreenFirst common shares were accounted for at fair value, with changes in fair value recorded in the consolidated statements of operations. The shares sale agreement contains a purchase price protection clause whereby the Company is entitled to participate in further share price appreciation under certain circumstances until December 2023.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

As part of the sale of the lumber assets, the Company retained all rights and obligations to softwood duties generated or incurred through the closing date of the sale. In total, the Company paid \$112 million in softwood lumber duties from 2017 through August 2021, and expects to receive all or the vast majority of these duties upon final resolution of the dispute between the USDOC and Canada. As of July 1, 2023, the Company had a \$38 million long-term receivable related to USDOC administrative reviews completed to date.

During the three and six months ended July 1, 2023, the Company incurred \$2 million related to the settlement of a claim pursuant to the representations and warranties in the asset purchase agreement.

Income (loss) from discontinued operations was comprised of the following:

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Cost of sales	\$ —	\$ 326	\$ —	\$ 153
Gross margin	—	326	—	153
Selling, general and administrative and other operating income (expense)	(1,533)	1,953	(1,533)	1,495
Operating income (loss)	(1,533)	2,279	(1,533)	1,648
Other non-operating expense	—	(4)	—	(9)
Income (loss) from discontinued operations before income taxes	(1,533)	2,275	(1,533)	1,639
Income tax (expense) benefit	405	(599)	405	(434)
Income (loss) from discontinued operations, net of taxes	\$ (1,128)	\$ 1,676	\$ (1,128)	\$ 1,205

3. Accounts Receivable, Net

Accounts receivable, net included the following:

	July 1, 2023	December 31, 2022
Accounts receivable, trade	\$ 145,045	\$ 171,144
Accounts receivable, other ^(a)	32,927	41,446
Allowance for credit loss	(507)	(1,064)
Accounts receivable, net	\$ 177,465	\$ 211,526

^(a) Consists primarily of value-added/consumption taxes, grants receivable and accrued billings due from government agencies.

4. Inventory

Inventory included the following:

	July 1, 2023	December 31, 2022
Finished goods	\$ 156,469	\$ 198,931
Work-in-progress	5,023	5,230
Raw materials	50,637	52,967
Manufacturing and maintenance supplies	7,184	8,206
Inventory	\$ 219,313	\$ 265,334

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

5. Leases

The Company's operating and finance leases are primarily for corporate offices, warehouse space, rail cars and equipment. As of July 1, 2023, the Company's leases have remaining lease terms of less than one year to 13.3 years with standard renewal and termination options available at the Company's discretion. Certain equipment leases have purchase options at the end of the term of the lease, which are not included in the ROU assets, as it is not reasonably certain that the Company will exercise such options. The Company's lease agreements do not contain any material residual value guarantees or restrictive covenants. The Company uses its incremental borrowing rate in determining the present value of lease payments unless the lease provides an implicit or explicit interest rate.

Financial and other information related to the Company's operating and finance leases follow:

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Operating lease cost	\$ 1,791	\$ 1,917	\$ 3,485	\$ 3,848
Finance lease cost				
Amortization of ROU assets	100	94	199	185
Interest	29	35	59	72
Total lease cost	<u>\$ 1,920</u>	<u>\$ 2,046</u>	<u>\$ 3,743</u>	<u>\$ 4,105</u>

	Balance Sheet Classification	July 1, 2023	December 31, 2022
Operating leases			
ROU assets	Other assets	\$ 16,207	\$ 15,623
Lease liabilities, current	Accrued and other current liabilities	4,465	4,741
Lease liabilities, non-current	Other liabilities	12,573	11,399
Finance leases			
ROU assets	Property, plant and equipment, net	1,263	1,448
Lease liabilities	Long-term debt	1,561	1,760

	Six Months Ended	
	July 1, 2023	June 25, 2022
Operating cash flows - cash paid for amounts included in the measurement of operating lease liabilities	\$ 1,701	\$ 1,879
Operating lease ROU assets obtained in exchange for lease liabilities	1,946	59

Finance lease cash flows were immaterial during each of the three and six months ended July 1, 2023 and June 25, 2022.

	July 1, 2023	December 31, 2022
Operating leases		
Weighted average remaining lease term (in years)	5.8	5.8
Weighted average discount rate	8.7 %	8.9 %
Finance leases		
Weighted average remaining lease term (in years)	3.3	3.8
Weighted average discount rate	7.0 %	7.0 %

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

6. Accrued and Other Current Liabilities

Accrued and other current liabilities included the following:

	July 1, 2023	December 31, 2022
Accrued customer incentives	\$ 26,063	\$ 28,702
Accrued payroll and benefits	14,898	13,763
Accrued interest	17,294	18,877
Accrued income taxes	2,914	9,321
Accrued property and other taxes	6,561	3,065
Deferred revenue ^(a)	21,080	21,645
Other current liabilities ^(b)	49,763	68,996
Accrued and other current liabilities	<u>\$ 138,573</u>	<u>\$ 164,369</u>

^(a) Included at both July 1, 2023 and December 31, 2022 was CAD \$25 million (USD \$19 million) associated with funds received in 2021 for CEWS. All CEWS claims are subject to mandatory audit. The Company will recognize amounts from these claims in income at the time there is sufficient evidence that it will not be required to repay such amounts.

^(b) Included at July 1, 2023 and December 31, 2022 was \$17 million and \$30 million, respectively, of energy-related payables associated with Tartas facility operations.

7. Debt and Finance Leases

Debt and finance leases included the following:

	July 1, 2023	December 31, 2022
ABL Credit Facility due 2025: \$109 million available, bearing interest of 7.42% (5.17% adjusted SOFR plus 2.25% margin) at July 1, 2023	\$ —	\$ —
7.625% Senior Secured Notes due 2026	464,640	475,000
5.50% Senior Unsecured Notes due 2024	317,675	322,675
5.50% CAD-based term loan due 2028	33,315	36,585
Other loans ^(a)	19,732	19,598
Short-term factoring facility-France	2,337	3,773
Finance lease obligations	1,561	1,760
Total principal payments due	839,260	859,391
Less: unamortized debt premium, discount and issuance costs	(4,931)	(6,266)
Total debt	834,329	853,125
Less: debt due within one year	(81,525)	(14,617)
Long-term debt	<u>\$ 752,804</u>	<u>\$ 838,508</u>

^(a) Consist of loans for energy and bioethanol projects in France.

In April 2023, the Company repurchased \$10 million of its 2026 Notes through open-market transactions and retired the notes for cash of \$9 million. A gain on extinguishment of \$1 million for the repurchase was recorded to “other income, net” in the consolidated statements of operations.

In March 2023, the Company repurchased \$5 million of its 2024 Notes through open-market transactions and retired the notes for cash of \$5 million. An immaterial gain on extinguishment for the repurchase was recorded to “other income, net” in the consolidated statements of operations.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

As of July 1, 2023, the Company's debt principal payments, excluding finance lease obligations, were due as follows:

Remainder of 2023 ^(a)	\$	75,059
2024 ^(b)		261,438
2025		11,424
2026		475,432
2027		8,645
Thereafter		5,701
Total debt principal payments	\$	837,699

^(a) Includes \$68 million of the \$318 million in aggregate principal balance of the 2024 Notes, which will be redeemed with cash on hand in the third quarter of 2023 in accordance with the 2027 Term Loan financing agreement.

^(b) Includes the remaining \$250 million principal balance of the 2024 Notes, which will be redeemed with the proceeds of the 2027 Term Loan in the third quarter of 2023. The 2027 Term Loan will mature in 2027. See Note 1—Basis of Presentation for further information on the refinancing of the 2024 Notes.

8. Environmental Liabilities

The Company's environmental liabilities balance changed as follows during the six months ended July 1, 2023:

Balance at December 31, 2022	\$	170,681
Increase in liabilities		1,664
Payments		(2,645)
Foreign currency adjustments		157
Balance at July 1, 2023		169,857
Less: current portion		(10,754)
Non-current environmental liabilities	\$	159,103

In addition to these estimated liabilities, the Company is subject to the risk of reasonably possible additional liabilities in excess of the established reserves due to potential changes in circumstances and future events, including, without limitation, changes to current laws and regulations; changes in governmental agency personnel, direction, philosophy or enforcement policies; developments in remediation technologies; increases in the cost of remediation, operation, maintenance and monitoring of its environmental liability sites; changes in the volume, nature or extent of contamination to be remediated or monitoring to be undertaken; the outcome of negotiations with governmental agencies or non-governmental parties; and changes in accounting rules or interpretations. Based on information available as of July 1, 2023, the Company estimates this exposure could range up to approximately \$85 million, although no assurances can be given that this amount will not be exceeded given the factors described above. These potential additional costs are attributable to several sites and other applicable liabilities. This estimate excludes liabilities that would otherwise be considered reasonably possible but for the fact that they are not currently estimable, primarily due to the factors discussed above.

Subject to the previous paragraph, the Company believes its estimates of liabilities are sufficient for probable costs expected to be incurred over the next 20 years with respect to its environmental liabilities. However, no assurances are given that these estimates will be sufficient for the reasons described above and additional liabilities could have a material adverse effect on the Company's financial position, results of operations and cash flows.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

9. Fair Value Measurements

The following table presents the carrying amount, estimated fair values and categorization under the fair value hierarchy for financial instruments held by the Company, using market information and what management believes to be appropriate valuation methodologies:

	July 1, 2023			December 31, 2022		
	Carrying Amount	Fair Value		Carrying Amount	Fair Value	
		Level 1	Level 2		Level 1	Level 2
Assets						
Cash and cash equivalents						
Cash	\$ 86,891	\$ 86,891	\$ —	\$ 127,288	\$ 127,288	\$ —
Money market and similar funds	69,969	69,969	—	24,515	24,515	—
Liabilities						
Fixed-rate long-term debt ^(a)	\$ 830,431	\$ —	\$ 769,672	\$ 847,591	\$ —	\$ 838,502

^(a) Excludes finance lease obligations.

The Company uses the following methods and assumptions in estimating the fair value of its financial instruments:

Cash and cash equivalents — Cash and cash equivalents are highly liquid investments purchased with an original or remaining maturity of three months or less at the date of purchase and the carrying amount is equal to fair market value. The Company measures its investments in money market and similar funds using level 1 inputs.

Debt — The fair value of fixed rate debt is based upon quoted market prices for debt with similar terms and maturities. Variable rate debt adjusts with changes in the market rate and so carrying value approximates fair value.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

10. Accumulated Other Comprehensive Loss

	Six Months Ended	
	July 1, 2023	June 25, 2022
Unrecognized components of employee benefit plans, net of tax		
Balance, beginning of period	\$ (43,694)	\$ (76,849)
Other comprehensive loss before reclassifications	(3,034)	—
Income tax on other comprehensive loss	804	—
Reclassifications to earnings ^(a)		
Amortization of (gain) loss	(354)	4,976
Amortization of prior service cost	172	17
Income tax on reclassifications	45	(1,097)
Net comprehensive gain (loss) on employee benefit plans, net of tax	(2,367)	3,896
Balance, end of period	(46,061)	(72,953)
Unrealized gain (loss) on derivative instruments, net of tax		
Balance, beginning of period	(567)	(847)
Reclassifications to earnings - foreign currency exchange contracts ^(b)	119	181
Income tax on reclassifications	(16)	(24)
Net comprehensive gain on derivative instruments, net of tax	103	157
Balance, end of period	(464)	(690)
Foreign currency translation		
Balance, beginning of period	(19,537)	(6,774)
Foreign currency translation adjustment, net of tax ^(c)	4,103	(15,864)
Balance, end of period	(15,434)	(22,638)
Accumulated other comprehensive loss, end of period	<u>\$ (61,959)</u>	<u>\$ (96,281)</u>

^(a) The AOCI components for defined benefit pension and post-retirement plans are included in the computation of net periodic benefit cost. See Note 14—Employee Benefit Plans for further information.

^(b) Reclassifications of foreign currency exchange contracts are recorded in “cost of sales,” “other operating expense, net” or “other income, net,” as appropriate.

^(c) Foreign currency translation is net of tax effects of \$0 for all periods presented, as the French operations are taxed on the foreign functional currency, not the translated reporting currency.

11. Stockholders' Equity

Stockholder Rights Plan

In March 2022, the Company adopted a stockholder rights plan whereby a significant penalty is imposed upon any person or group which acquires beneficial ownership of 10% or more of the Company's common stock without the approval of the Board of Directors. On the same date, the Board of Directors declared a dividend of one preferred share Purchase Right for each outstanding share of common stock of the Company, par value \$0.01 per share, which was paid to Company stockholders of record as of March 31, 2022. On March 20, 2023, the Purchase Rights expired.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

12. Earnings Per Common Share

The following table provides the inputs to the calculations of basic and diluted earnings per common share (share amounts not in thousands):

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Loss from continuing operations	\$ (15,622)	\$ (24,943)	\$ (14,015)	\$ (49,323)
Income (loss) from discontinued operations	(1,128)	1,676	(1,128)	1,205
Net loss available for common stockholders	<u>\$ (16,750)</u>	<u>\$ (23,267)</u>	<u>\$ (15,143)</u>	<u>\$ (48,118)</u>
Shares used for determining basic earnings per share of common stock	65,226,344	63,898,761	64,865,272	63,837,292
Dilutive effect of:				
Stock options	—	—	—	—
Performance and restricted stock	—	—	—	—
Shares used for determining diluted earnings per share of common stock	<u>65,226,344</u>	<u>63,898,761</u>	<u>64,865,272</u>	<u>63,837,292</u>

Anti-dilutive instruments excluded from the computation of diluted earnings per share included (not in thousands):

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Stock options	46,882	78,660	46,882	78,660
Performance and restricted stock	3,302,332	3,372,498	3,302,332	3,372,498
Total anti-dilutive instruments	<u>3,349,214</u>	<u>3,451,158</u>	<u>3,349,214</u>	<u>3,451,158</u>

13. Incentive Stock Plans

Stock-based compensation expense was as follows:

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Stock-based compensation expense	\$ 1,893	\$ 4,470	\$ 3,371	\$ 6,728

The Company made new grants of restricted stock units, performance-based stock units and performance-based cash awards during the first and second quarters of 2023. The 2023 restricted stock unit awards cliff vest after three years. The 2023 performance-based awards cliff vest after three years and are based equally on TSR relative to peers and three-year cumulative adjusted EBITDA. Participants can earn between 0 and 200 percent of the target award. Performance below the threshold for the TSR would result in zero payout for the TSR metric. The performance-based cash award is measured using the same objectives as the performance-based stock unit award but is paid and accounted for separately. Performance-based cash awards are classified as a liability and remeasured to fair value at the end of each reporting period until settlement.

In March 2023, the performance-based stock units granted in 2020 were settled with the issuance of 1,257,015 shares of common stock, including incremental shares of 370,366, based on performance results.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

The following table summarizes the 2023 activity of the Company's incentive stock awards:

	Stock Options		Restricted Stock Units		Performance-Based Stock Units	
	Options	Weighted Average Exercise Price	Awards	Weighted Average Grant Date Fair Value	Awards	Weighted Average Grant Date Fair Value
Outstanding at December 31, 2022	77,767	\$ 39.98	1,697,587	\$ 6.21	1,956,919	\$ 6.79
Granted	—	—	972,307	5.32	305,764	9.09
Forfeited	—	—	(28,363)	5.95	(5,433)	4.73
Exercised or settled	—	—	(709,800)	5.49	(886,649)	5.95
Expired or cancelled	(30,885)	43.35	—	—	—	—
Outstanding at July 1, 2023	46,882	\$ 37.76	1,931,731	\$ 6.03	1,370,601	\$ 7.83

14. Employee Benefit Plans

Defined Benefit Plans

The Company has defined benefit pension and other long-term and postretirement benefit plans covering certain union and non-union employees, primarily in the U.S. and Canada. The defined benefit pension plans are closed to new participants. The liabilities for these plans are calculated using actuarial estimates and management assumptions. These estimates are based on historical information and certain assumptions about future events.

During the three and six months ended June 25, 2022, the Company recorded a \$1 million loss related to the final asset surplus distribution to the plan participants of certain wound-up Canadian pension plans. During the six months ended July 1, 2023, the Company recorded a \$2 million loss related to the final asset surplus distribution to the plan participants of certain other wound-up Canadian pension plans. The settlements were recognized in "other components of pension and OPEB, excluding service costs" in the Company's consolidated statements of operations.

The following table presents the components of net periodic benefit costs of these plans:

	Pension		Postretirement	
	Three Months Ended		Three Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Service cost	\$ 1,224	\$ 2,171	\$ 299	\$ 352
Interest cost	7,237	4,597	348	215
Expected return on plan assets	(7,965)	(8,379)	—	—
Amortization of prior service cost	184	39	(25)	(30)
Amortization of (gain) loss	(124)	2,473	(54)	15
Pension settlement loss	—	1,179	—	—
Net periodic benefit cost	\$ 556	\$ 2,080	\$ 568	\$ 552

	Pension		Postretirement	
	Six Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Service cost	\$ 2,441	\$ 4,347	\$ 586	\$ 705
Interest cost	14,382	9,203	705	431
Expected return on plan assets	(15,887)	(16,707)	—	—
Amortization of prior service cost	221	78	(49)	(61)
Amortization of (gain) loss	(246)	4,946	(108)	30
Pension settlement loss	2,317	1,179	—	—
Net periodic benefit cost	\$ 3,228	\$ 3,046	\$ 1,134	\$ 1,105

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

Service cost is included in “cost of sales” or “selling, general and administrative expense” in the consolidated statements of operations, as appropriate. Interest cost, expected return on plan assets, amortization of prior service cost and amortization of (gain) loss are included in “other components of pension and OPEB, excluding service costs” in the consolidated statements of operations.

15. Income Taxes

Effective Tax Rate

The Company utilized the discrete effective rate method for the six months ended July 1, 2023, as allowed by ASC 740-270-30-18 Income Tax—Interim Reporting. The discrete method is applied when the application of the estimated AETR is impractical because it is not possible to reliably estimate the AETR. The discrete method treats the year-to-date period as if it was the annual period and calculates the income tax expense or benefit on a discrete basis, rather than forecasting the full year AETR and applying it against current period book earnings. The Company believes the use of the discrete method represents the best estimate of its AETR in the current period.

The effective tax rate on the loss from continuing operations for the three and six months ended July 1, 2023 was a benefit of 18 percent and 32 percent, respectively. The 2023 effective tax rates differed from the federal statutory rate of 21 percent primarily due to disallowed interest deductions in the U.S. and nondeductible executive compensation, offset by U.S. tax credits, return-to-accrual adjustments related to previously filed tax returns and an excess tax benefit on vested stock compensation.

The effective tax rate on the loss from continuing operations for the three and six months ended June 25, 2022 was an expense of 18 percent and 12 percent, respectively. The 2022 effective tax rates differed from the federal statutory rate of 21 percent primarily due to disallowed interest deductions in the U.S. and nondeductible executive compensation, partially offset by U.S. tax credits and tax return-to-accrual adjustments.

Deferred Taxes

As of July 1, 2023 and December 31, 2022, the Company’s net DTA included \$18 million and \$17 million, respectively, of disallowed U.S. interest deductions that the Company does not believe will be realized. In strict compliance with the American Institute of Certified Public Accountants’ Technical Questions and Answers 3300.01-02, which asserts that certain material evidence regarding the realizability of disallowed U.S. interest deductions should be ignored when assessing the need for a valuation allowance, the Company has not recognized a valuation allowance on this portion of the net DTA generated from disallowed interest.

16. Segments

The Company operates in the following business segments: High Purity Cellulose, Paperboard and High-Yield Pulp. Corporate consists primarily of senior management, accounting, information systems, human resources, treasury, tax and legal administrative functions that provide support services to the operating business units. The Company allocates a portion of the cost of maintaining these support functions to its operating units.

The Company evaluates the performance of its segments based on operating income (loss). Intersegment sales consist primarily of High-Yield Pulp sales to Paperboard. Intersegment sales prices are at rates that approximate market for the respective operating area.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

Net sales, disaggregated by product line, was comprised of the following:

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
High Purity Cellulose				
Cellulose Specialties	\$ 179,265	\$ 218,440	\$ 405,930	\$ 401,994
Commodity Products	98,674	59,758	222,714	130,513
Other sales ^(a)	21,430	24,343	44,919	50,979
Total High Purity Cellulose	299,369	302,541	673,563	583,486
Paperboard	48,094	63,236	107,088	117,473
High-Yield Pulp	44,144	40,287	86,004	62,428
Eliminations	(6,194)	(6,844)	(14,481)	(12,451)
Net sales	\$ 385,413	\$ 399,220	\$ 852,174	\$ 750,936

^(a) Other sales include sales of bioelectricity, lignosulfonates and other by-products to third parties.

Operating income (loss) by segment was comprised of the following:

	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
High Purity Cellulose	\$ (422)	\$ 6,489	\$ 12,512	\$ (1,315)
Paperboard	5,858	10,447	15,592	16,286
High-Yield Pulp	836	(1,365)	8,092	(1,736)
Corporate	(12,728)	(18,468)	(26,058)	(31,925)
Operating income (loss)	\$ (6,456)	\$ (2,897)	\$ 10,138	\$ (18,690)

Identifiable assets by segment were as follows:

	July 1, 2023	December 31, 2022
High Purity Cellulose	\$ 1,570,974	\$ 1,654,214
Paperboard	111,554	112,757
High-Yield Pulp	42,103	50,947
Corporate	581,371	529,610
Total assets	\$ 2,306,002	\$ 2,347,528

17. Commitments and Contingencies

Commitments

The Company had no material changes to the purchase obligations presented in its 2022 Form 10-K that were outside the normal course of business during the six months ended July 1, 2023. The Company's purchase obligations continue to primarily consist of commitments for the purchase of natural gas, steam energy and wood chips.

The Company leases certain buildings, machinery and equipment under various operating leases. See Note 5—Leases for further information.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

Litigation and Contingencies

Duties on Canadian Softwood Lumber Sold to the U.S.

The Company previously operated six softwood lumber mills in Ontario and Quebec, Canada, and exported softwood lumber into the U.S. from Canada. In connection with these exports, the Company paid approximately \$112 million for softwood lumber duties between 2017 and August 28, 2021, including \$1 million of ancillary fees, which were recorded as expense in the periods incurred. As part of the sale of its lumber assets, the Company retained all rights and obligations to softwood duties generated or incurred through the closing date of the transaction. As of July 1, 2023, the Company had a \$38 million long-term receivable associated with the USDOC's determinations of the revised rates for the 2017, 2018, 2019 and 2020 periods. This amount does not include interest, which will be due on any amounts refunded. The Company estimates interest earned on the total amount of softwood lumber duties paid to be approximately \$6 million.

On July 26, 2023, the USDOC completed its fourth administrative review of duties applied to Canadian softwood lumber exports to the U.S. during 2021 and reduced rates applicable to the Company to a combined 8.0 percent. In connection with this development, in the third quarter the Company will record a pre-tax gain of approximately \$2 million in "income (loss) from discontinued operations, net of taxes" and increase the long-term receivable related to the USDOC administrative reviews to approximately \$40 million.

Cash is not expected to return to the Company until final resolution of the softwood lumber dispute, which remains subject to legal challenges.

Other

In addition to the above, the Company is engaged in various legal and regulatory actions and proceedings and has been named as a defendant in various lawsuits and claims arising in the ordinary course of business. While the Company has procured reasonable and customary insurance covering risks normally occurring in connection with its businesses, the Company has, in certain cases, retained some risk through the operation of self-insurance, primarily in the areas of workers' compensation, property insurance, business interruption and general liability. These other lawsuits and claims, either individually or in the aggregate, are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

Guarantees and Other

The Company provides financial guarantees as required by creditors, insurance programs and various governmental agencies. As of July 1, 2023, the Company had net exposure of \$34 million from various standby letters of credit, primarily for financial assurance relating to environmental remediation, credit support for natural gas and electricity purchases and guarantees related to foreign retirement plan obligations. These standby letters of credit represent a contingent liability; the Company would only be liable upon its default on the related payment obligations. The standby letters of credit have various expiration dates and are expected to be renewed as required.

The Company had surety bonds of \$86 million as of July 1, 2023, primarily to comply with financial assurance requirements relating to environmental remediation and post closure care, to provide collateral for the Company's workers' compensation program and to guarantee taxes and duties for products shipped internationally. These surety bonds expire at various dates and are expected to be renewed annually as required.

LTF is a venture in which the Company owns 45 percent and its partner, Borregaard ASA, owns 55 percent. The Company is a guarantor of LTF's financing agreements and, in the event of default, expects it would only be liable for its proportional share of any repayment under the agreements. The Company's proportion of the LTF financing agreement guarantee was \$31 million at July 1, 2023.

The Company has not recorded any liabilities for these financial guarantees in its consolidated balance sheets, either because the Company has recorded the underlying liability associated with the guarantee or the guarantee is dependent on the Company's own performance and, therefore, is not subject to the measurement requirements or because the Company has calculated the estimated fair value of the guarantee and determined it to be immaterial based upon the current facts and circumstances that would trigger a payment obligation.

It is not possible to determine the maximum potential amount of liability under these potential obligations due to the unique set of facts and circumstances likely to be involved with each provision.

Rayonier Advanced Materials Inc.
Notes to Consolidated Financial Statements (Unaudited)
(in thousands unless otherwise stated)

As of December 31, 2022, a collective bargaining agreement covering approximately 575 unionized employees was expired. The employees continued to work under the terms of the expired contract until negotiations concluded in the second quarter of 2023 and final agreement with the union was reached. All other of the Company's collective bargaining agreements covering its unionized employees were current as of the date of this filing.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following analysis of our financial condition and results of operations should be read in conjunction with our Financial Statements and the notes thereto included in this Quarterly Report on Form 10-Q and with our 2022 Form 10-K and information contained in subsequent Forms 8-K and other reports filed with the SEC.

Forward-Looking Statements

Certain statements in this Quarterly Report on Form 10-Q regarding anticipated financial, business, legal or other outcomes, including business and market conditions, outlook and other similar statements relating to future events, developments or financial or operational performance or results, are “forward-looking statements” made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as “may,” “will,” “should,” “could,” “expect,” “estimate,” “believe,” “intend,” “plan,” “forecast,” “anticipate,” “project,” “guidance” and other similar language. However, the absence of these or similar words or expressions does not mean that a statement is not forward-looking.

Forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. The risk factors contained in Item 1A—Risk Factors of our 2022 Form 10-K, among others, could cause actual results or events to differ materially from our historical experience and those expressed in forward-looking statements made in this report.

Forward-looking statements are only as of the date of the filing of this Quarterly Report on Form 10-Q and we undertake no duty to update its forward-looking statements except as required by law. You are advised to review any further disclosures that we have made or may make in our filings and other submissions to the SEC, including those on Forms 10-K, 10-Q, 8-K and other reports.

Business Overview

We are a global leader of specialty cellulose materials with a broad offering of high purity cellulose specialties, a natural polymer used in the production of a variety of specialty chemical products, including liquid crystal displays, filters, textiles and performance additives for pharmaceutical, food and other industrial applications. Building upon more than 95 years of experience in cellulose chemistry, we provide some of the highest quality high-purity cellulose pulp products that make up the essential building blocks for our customers’ products while providing exceptional service and value. We also produce a unique, lightweight multi-ply paperboard product and a bulky, high-yield pulp product. Our paperboard is used for production in the commercial printing, lottery ticket and high-end packaging sectors. Our high-yield pulp is used by paperboard producers, as well as in traditional printing, writing and specialty paper manufacturing.

We operate in the following business segments: High Purity Cellulose, Paperboard and High-Yield Pulp.

Recent Business Developments

- In July 2023, we secured term loan financing of \$250 million in aggregate principal amount, the proceeds of which will be used, together with cash on hand, to redeem the remaining \$318 million in aggregate principal balance of the 2024 Notes.
- In April 2023, we repurchased \$10 million of our 2026 Notes through open-market transactions and retired the notes for cash of \$9 million.
- In March 2023, we repurchased \$5 million of our 2024 Notes through open-market transactions and retired the notes for cash of \$5 million.

Market Assessment

This market assessment represents our best current estimate of our business segments' future performance.

High Purity Cellulose

Average sales prices for cellulose specialties in 2023 are expected to be in the high single-digit percent higher than average 2022 sales prices, while sales volumes are expected to decrease from prior year due to softness in sales orders driven principally by significant customer destocking. Market demand for commodity products remains resilient but at lower prices than the first half of the year, in line with industry forecasts. Commodity sales volumes are expected to continue to increase through the end of 2023. The prices for certain inputs have come off the 2022 highs but are expected to remain significantly elevated versus pre-COVID pandemic levels.

Paperboard

Paperboard prices are expected to moderate over the balance of the year but remain elevated from 2022 levels, while sales volumes are expected to improve in the second half of the year. Raw material prices are expected to moderate further as pulp markets decline.

High-Yield Pulp

High-yield pulp prices have declined due to soft demand and new paper pulp capacity ramping up. Prices are expected to decline overall in 2023 despite an expected uptick in the fourth quarter, in line with industry forecasts for the global paper pulp market. Sales volumes are expected to decline in the coming quarter as we take downtime in the third quarter due to market conditions.

A Sustainable Future

We continue to focus on growing our bio-based product offering and expect to grow our biomaterials sales and increase overall margins over time. The bioethanol facility at our Tartas, France plant is under construction and is anticipated to be operational in early 2024. The total estimated cost of the project is approximately \$41 million, with \$26 million to be spent in 2023. We plan to utilize \$28 million of low-cost green loans to help fund the project, including \$8 million already raised, and \$4 million in grants. The project is expected to provide \$8 million to \$10 million of annual incremental EBITDA, based on current exchange rates, beginning in 2025.

Results of Operations

(in millions, except percentages)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net sales	\$ 385	\$ 399	\$ 852	\$ 751
Cost of sales	(370)	(372)	(800)	(718)
Gross margin	15	27	52	33
Selling, general and administrative expense	(18)	(28)	(37)	(48)
Foreign exchange gain (loss)	(2)	2	(2)	1
Other operating expense, net	(2)	(4)	(3)	(5)
Operating income (loss)	(7)	(3)	10	(19)
Interest expense	(16)	(16)	(31)	(33)
Other components of pension and OPEB, excluding service costs	1	—	(1)	1
Gain (loss) on GreenFirst equity securities	—	(4)	—	5
Other income, net	3	3	3	3
Loss from continuing operations before income taxes	(19)	(20)	(19)	(43)
Income tax (expense) benefit	3	(4)	6	(5)
Equity in loss of equity method investment	—	(1)	(1)	(1)
Loss from continuing operations	(16)	(25)	(14)	(49)
Income (loss) from discontinued operations, net of taxes	(1)	2	(1)	1
Net loss	<u>\$ (17)</u>	<u>\$ (23)</u>	<u>\$ (15)</u>	<u>\$ (48)</u>
Gross margin %	3.9 %	6.8 %	6.1 %	4.4 %
Operating margin %	(1.8)%	(0.8)%	1.2 %	(2.5)%
Effective tax rate	17.9 %	(18.1)%	31.5 %	(11.8)%

Net Sales

(in millions)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
High Purity Cellulose	\$ 300	\$ 302	\$ 674	\$ 583
Paperboard	48	63	107	117
High-Yield Pulp	44	40	86	62
Eliminations	(7)	(6)	(15)	(11)
Net sales	<u>\$ 385</u>	<u>\$ 399</u>	<u>\$ 852</u>	<u>\$ 751</u>

Net sales for the quarter ended July 1, 2023 decreased \$14 million, or 4 percent, compared to the same prior year quarter, driven by lower commodity products sales prices in our High Purity Cellulose segment and lower sales volumes in cellulose specialties and our Paperboard segment, partially offset by higher sales prices in cellulose specialties, Paperboard and High-Yield Pulp and higher sales volumes in commodity products and High-Yield Pulp.

Net sales for the six months ended July 1, 2023 increased \$101 million or 13 percent, compared to the same prior year period, driven primarily by higher sales prices across all segments and higher sales volumes in commodity products and our High-Yield Pulp segment, partially offset by lower sales volumes in cellulose specialties and our Paperboard segment. See *Operating Results by Segment* below for further discussion.

Operating Income (Loss)

(in millions)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
High Purity Cellulose	\$ —	\$ 7	\$ 13	\$ (1)
Paperboard	6	10	16	16
High-Yield Pulp	1	(2)	8	(2)
Corporate	(14)	(18)	(27)	(32)
Operating income (loss)	\$ (7)	\$ (3)	\$ 10	\$ (19)

Operating loss for the quarter ended July 1, 2023 increased \$4 million, or 133 percent, compared to the same prior year quarter, driven by the decrease in net sales and increased labor, maintenance, input and logistics costs, partially offset by a decrease in Corporate expense items. Operating results for the six months ended July 1, 2023 improved \$29 million, or 153 percent, compared to the same prior year period, driven by the increase in net sales and a decrease in Corporate expense items, partially offset by increased labor, maintenance, input and logistics costs. Included in operating results in the current three- and six-month periods was the recognition of a \$3 million benefit from payroll tax credit carryforwards. See *Operating Results by Segment* below for further discussion.

Non-Operating Income & Expense

Included in “other income, net” in the three and six months ended July 1, 2023 was a \$2 million gain on a passive land sale and a \$1 million net gain on debt extinguishment, partially offset by unfavorable foreign exchange rates. Also included in the six-month period was a pension settlement loss of \$2 million.

Included in non-operating in the three and six months ended June 25, 2022 was a \$4 million loss and a \$5 million gain, respectively, associated with the GreenFirst common shares received in connection with the sale of our lumber and newsprint assets.

Income Taxes

The effective tax rate on the loss from continuing operations for the three and six months ended July 1, 2023 was a benefit of 18 percent and 32 percent, respectively. The 2023 effective tax rates differed from the federal statutory rate of 21 percent primarily due to disallowed interest deductions in the U.S. and nondeductible executive compensation, offset by U.S. tax credits, return-to-accrual adjustments related to previously filed tax returns and an excess tax benefit on vested stock compensation.

The effective tax rate on the loss from continuing operations for the three and six months ended June 25, 2022 was an expense of 18 percent and 12 percent, respectively. The 2022 effective tax rates differed from the federal statutory rate of 21 percent primarily due to disallowed interest deductions in the U.S. and nondeductible executive compensation, partially offset by U.S. tax credits and tax return-to-accrual adjustments.

Operating Results by Segment

High Purity Cellulose

(in millions, except where otherwise stated)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net sales	\$ 300	\$ 302	\$ 674	\$ 583
Operating income (loss)	\$ —	\$ 7	\$ 13	\$ (1)
Average sales prices (\$ per MT)	\$ 1,301	\$ 1,355	\$ 1,313	\$ 1,288
Sales volumes (thousands of MTs)	214	206	479	414

Net Sales - Three Months Ended

(in millions)	Three Months Ended June 25, 2022	Changes Attributable to:		Three Months Ended July 1, 2023
		Price	Volume/Mix/Other	
Cellulose specialties	\$ 218	\$ 20	\$ (59)	\$ 179
Commodity products	60	(4)	43	99
Other sales ^(a)	24	—	(2)	22
Net sales	\$ 302	\$ 16	\$ (18)	\$ 300

^(a) Includes sales of bioelectricity, lignosulfonates and other by-products to third parties.

Net sales of our High Purity Cellulose segment for the quarter ended July 1, 2023 decreased \$2 million compared to the same prior year quarter. Included in the current and prior year quarters were \$22 million and \$24 million, respectively, of other sales primarily from bio-based energy and lignosulfonates. Sales prices decreased 4 percent during the current quarter, driven by a 4 percent decrease in commodity products prices, partially offset by a 13 percent increase in cellulose specialties prices. Total sales volumes increased 4 percent during the current quarter, driven by a 72 percent increase in commodity products volumes, partially offset by a 27 percent decrease in cellulose specialties volumes. Sales volumes for cellulose specialties were negatively impacted by market-driven demand declines primarily due to significant customer destocking, particularly those customers associated with construction markets.

Net Sales - Six Months Ended

(in millions)	Six Months Ended June 25, 2022	Changes Attributable to:		Six Months Ended July 1, 2023
		Price	Volume/Mix/Other	
Cellulose specialties	\$ 402	\$ 52	\$ (48)	\$ 406
Commodity products	130	4	89	223
Other sales ^(a)	51	—	(6)	45
Net sales	\$ 583	\$ 56	\$ 35	\$ 674

^(a) Includes sales of bioelectricity, lignosulfonates and other by-products to third parties.

Net sales of our High Purity Cellulose segment for the six months ended July 1, 2023 increased \$91 million compared to the same prior year period. Included in the current and prior year periods were \$45 million and \$51 million, respectively, of other sales primarily from bio-based energy and lignosulfonates. Sales prices increased 2 percent during the current period, driven by increases in cellulose specialties and commodity products prices of 15 percent and 1 percent, respectively. Total sales volumes increased 16 percent during the current period, driven by a 69 percent increase in commodity products volumes, partially offset by a 12 percent decrease in cellulose specialties volumes. Sales volumes for cellulose specialties were negatively impacted by market-driven demand declines primarily due to significant customer destocking, particularly in construction markets.

Operating Income - Three Months Ended

(in millions, except percentages)	Three Months Ended June 25, 2022	Gross Margin Changes Attributable to:				Three Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix/Other ^(a)	Cost	SG&A and other	
Operating income	\$ 7	\$ 16	\$ (10)	\$ (16)	\$ 3	\$ —
Operating margin %	2.3 %	4.9 %	(2.9)%	(5.3)%	1.0 %	— %

^(a) Computed based on contribution margin.

Operating income of our High Purity Cellulose segment for the quarter ended July 1, 2023 decreased \$7 million compared to the same prior year quarter, driven by the lower cellulose specialties sales volumes and commodity products sales prices and increased labor and maintenance costs due to inflation, partially offset by higher cellulose specialties sales prices and commodity products sales volumes and decreased costs of certain inputs. Included in operating income in the current quarter was the recognition of a \$3 million benefit from payroll tax credit carryforwards.

Operating Income (Loss) - Six Months Ended

(in millions, except percentages)	Six Months Ended June 25, 2022	Gross Margin Changes Attributable to:				SG&A and other	Six Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix/Other ^(a)	Cost			
Operating income (loss)	\$ (1)	\$ 56	\$ 16	\$ (62)		\$ 4	\$ 13
Operating margin %	(0.2)%	8.8 %	1.9 %	(9.2)%		0.6 %	1.9 %

^(a) Computed based on contribution margin.

The operating results of our High Purity Cellulose segment for the six months ended July 1, 2023 improved \$14 million compared to the same prior year period, driven by the higher cellulose specialties and commodity products sales prices and commodity products sales volumes and decreased costs of certain inputs, partially offset by the decrease in cellulose specialties sales volumes and higher labor and maintenance costs due to inflation. Included in operating income in the current period was the recognition of a \$3 million benefit from payroll tax credit carryforwards.

Paperboard

(in millions, except where otherwise stated)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net sales	\$ 48	\$ 63	\$ 107	\$ 117
Operating income	\$ 6	\$ 10	\$ 16	\$ 16
Average sales prices (\$ per MT)	\$ 1,498	\$ 1,439	\$ 1,536	\$ 1,384
Sales volumes (thousands of MTs)	32	44	70	85

Net Sales - Three Months Ended

(in millions)	Three Months Ended June 25, 2022	Changes Attributable to:		Three Months Ended July 1, 2023
		Price	Volume/Mix	
Net sales	\$ 63	\$ 2	\$ (17)	\$ 48

Net sales of our Paperboard segment for the quarter ended July 1, 2023 decreased \$15 million compared to the same prior year quarter due to a 27 percent decrease in sales volumes, driven by lower productivity and customer destocking, partially offset by a 4 percent increase in sales prices, driven by continued demand for sustainable packaging.

Net Sales - Six Months Ended

(in millions)	Six Months Ended June 25, 2022	Changes Attributable to:		Six Months Ended July 1, 2023
		Price	Volume/Mix	
Net sales	\$ 117	\$ 11	\$ (21)	\$ 107

Net sales of our Paperboard segment for the six months ended July 1, 2023 decreased \$10 million compared to the same prior year period due to an 18 percent decrease in sales volumes, driven by lower productivity and customer destocking, partially offset by an 11 percent increase in sales prices, driven by continued demand for sustainable packaging.

Operating Income - Three Months Ended

(in millions, except percentages)	Three Months Ended June 25, 2022	Gross Margin Changes Attributable to:				SG&A and other	Three Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix ^(a)	Cost			
Operating income	\$ 10	\$ 2	\$ (6)	\$ —		\$ —	\$ 6
Operating margin %	15.9 %	2.6 %	(6.0)%	— %		— %	12.5 %

^(a) Computed based on contribution margin.

Operating income of our Paperboard segment for the quarter ended July 1, 2023 decreased \$4 million compared to the same prior year quarter, driven by the lower sales volumes, partially offset by the higher sales prices.

Operating Income - Six Months Ended

(in millions, except percentages)	Six Months Ended June 25, 2022	Gross Margin Changes Attributable to:				SG&A and other	Six Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix ^(a)	Cost			
Operating income	\$ 16	\$ 11	\$ (8)	\$ (3)		\$ —	\$ 16
Operating margin %	13.7 %	7.4 %	(3.3)%	(2.8)%		— %	15.0 %

^(a) Computed based on contribution margin.

Operating income of our Paperboard segment for the six months ended July 1, 2023 was flat compared to the same prior year period, as the higher sales prices were offset by the lower sales volumes and higher purchased pulp, chemicals and energy costs.

High-Yield Pulp

(in millions, except where otherwise stated)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Net sales	\$ 44	\$ 40	\$ 86	\$ 62
Operating income (loss)	\$ 1	\$ (2)	\$ 8	\$ (2)
Average sales prices (\$ per MT) ^(a)	\$ 633	\$ 603	\$ 691	\$ 586
Sales volumes (thousands of MTs) ^(a)	60	55	103	85

^(a) External sales only. For the three months ended July 1, 2023 and June 25, 2022, the High-Yield Pulp segment sold 14,000 MTs and 17,000 MTs of high-yield pulp to the Paperboard segment for \$6 million and \$7 million, respectively. For the six months ended July 1, 2023 and June 25, 2022, the High-Yield Pulp segment sold 32,000 MTs and 31,000 MTs of high-yield pulp to the Paperboard segment for \$15 million and \$13 million, respectively.

Net Sales - Three Months Ended

(in millions)	Three Months Ended June 25, 2022	Changes Attributable to:		Three Months Ended July 1, 2023
		Price	Volume/Mix	
Net sales	\$ 40	\$ 2	\$ 2	\$ 44

Net sales of our High-Yield Pulp segment for the quarter ended July 1, 2023 increased \$4 million compared to the same prior year quarter, driven by 5 percent and 9 percent increases in sales prices and sales volumes, respectively, driven by stronger demand, increased productivity and easing logistics constraints.

Net Sales - Six Months Ended

(in millions)	Six Months Ended June 25, 2022	Changes Attributable to:		Six Months Ended July 1, 2023
		Price	Volume/Mix	
Net sales	\$ 62	\$ 13	\$ 11	\$ 86

Net sales of our High-Yield Pulp segment for the six months ended July 1, 2023 increased \$24 million compared to the same prior year period, driven by 18 percent and 21 percent increases in sales prices and sales volumes, respectively, driven by stronger demand, increased productivity and easing logistics constraints.

Operating Income (Loss) - Three Months Ended

(in millions, except percentages)	Three Months Ended June 25, 2022	Gross Margin Changes Attributable to:				SG&A and other	Three Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix ^(a)	Cost			
Operating income (loss)	\$ (2)	\$ 2	\$ 1	\$ —		\$ —	\$ 1
Operating margin %	(5.0)%	5.0 %	2.3 %	— %		— %	2.3 %

^(a) Computed based on contribution margin.

The operating results of our High-Yield Pulp segment for the quarter ended July 1, 2023 improved \$3 million compared to the same prior year quarter, driven by the higher sales prices and sales volumes.

Operating Income (Loss) - Six Months Ended

(in millions, except percentages)	Six Months Ended June 25, 2022	Gross Margin Changes Attributable to:				SG&A and other	Six Months Ended July 1, 2023
		Sales Price	Sales Volume/Mix ^(a)	Cost			
Operating income (loss)	\$ (2)	\$ 13	\$ 4	\$ (7)		\$ —	\$ 8
Operating margin %	(3.2)%	17.9 %	2.8 %	(8.2)%		— %	9.3 %

^(a) Computed based on contribution margin.

The operating results of our High-Yield Pulp segment for the six months ended July 1, 2023 improved \$10 million compared to the same prior year period, driven by the higher sales prices and sales volumes, partially offset by increased wood and logistics costs and higher labor and maintenance costs due to inflation.

Corporate

(in millions)	Three Months Ended		Six Months Ended	
	July 1, 2023	June 25, 2022	July 1, 2023	June 25, 2022
Operating loss	\$ (14)	\$ (18)	\$ (27)	\$ (32)

The Corporate operating loss for the three and six months ended July 1, 2023 decreased \$4 million and \$5 million, respectively, compared to the same prior year periods, driven by lower variable stock-based compensation costs and lower severance, partially offset by unfavorable foreign exchange rates in the current year periods.

Liquidity and Capital Resources

Overview

Cash flows from operations, primarily driven by operating results, have historically been our primary source of liquidity and capital resources. As operating cash flows can be negatively impacted by fluctuations in market prices for our commodity products and changes in demand for our products, we maintain a key focus on cash, managing working capital closely and optimizing the timing and level of our capital expenditures.

Our Board of Directors suspended our quarterly common stock dividend in September 2019. No dividends have been declared since. The declaration and payment of future common stock dividends, if any, will be at the discretion of our Board of Directors and will be dependent upon our financial condition, results of operations, capital requirements and other factors that the Board of Directors deems relevant. In addition, our debt facilities place limitations on the declaration and payment of future dividends.

In January 2018, our Board of Directors authorized a \$100 million common stock share buyback program. We did not repurchase any shares under this program during the three and six months ended July 1, 2023 and June 25, 2022, and do not expect to utilize any authorization in the future.

As of July 1, 2023, we were in compliance with all financial and other customary covenants under our credit arrangements. We believe our future cash flows from operations, availability under our ABL Credit Facility and our ability to access the capital markets, if necessary or desirable, will be adequate to fund our operations and anticipated long-term funding requirements, including capital expenditures, defined benefit plan contributions and repayment of debt maturities.

Our non-guarantor subsidiaries had assets of \$466 million, liabilities of \$139 million, year-to-date revenue of \$79 million and a trailing twelve month ABL Credit Facility covenant EBITDA for continuing operations of \$34 million as of July 1, 2023.

Our liquidity and capital resources are summarized below:

(in millions, except ratios)	July 1, 2023	December 31, 2022
Cash and cash equivalents ^(a)	\$ 157	\$ 152
Availability under the ABL Credit Facility ^(b)	109	130
Total debt ^(c)	834	853
Stockholders' equity	814	829
Total capitalization (total debt plus stockholders' equity)	1,648	1,682
Debt to capital ratio	51 %	51 %

^(a) Cash and cash equivalents consist of cash, money market deposits and time deposits with original maturities of 90 days or less.

^(b) Amounts available under the ABL Credit Facility fluctuate based on eligible accounts receivable and inventory levels. At July 1, 2023, we had \$143 million of gross availability and net available borrowings of \$109 million after taking into account standby letters of credit of \$34 million. In addition to the availability under the ABL Credit Facility, we have \$6 million available under our accounts receivable factoring line of credit in France.

^(c) See Note 7—Debt and Finance Leases to our Financial Statements for further information.

Cash Requirements

Contractual Commitments

Our principal contractual commitments include standby letters of credit, surety bonds, guarantees, purchase obligations and leases. We utilize arrangements such as standby letters of credit and surety bonds to provide credit support for certain suppliers and vendors in case of their default on critical obligations, collateral for certain of our self-insurance programs and guarantees for the completion of our remediation of environmental liabilities. As part of our ongoing operations, we also periodically issue guarantees to third parties. Our primary purchase obligation payments relate to natural gas, steam energy and wood chips purchase contracts. There have been no material changes to our contractual commitments outside the ordinary course of business during the six months ended July 1, 2023. See Note 17—Commitments and Contingencies to our Financial Statements for further information.

Senior Notes and Term Loan

In March 2023, we repurchased \$5 million of our 2024 Notes through open-market transactions and retired the notes for cash of \$5 million.

In April 2023, we repurchased \$10 million of our 2026 Notes through open-market transactions and retired the notes for cash of \$9 million.

In July 2023, we secured term loan financing of \$250 million in aggregate principal amount and received net proceeds of \$243 million after original issue discount, which will be used, together with cash on hand, to redeem the remaining \$318 million in aggregate principal balance of the 2024 Notes and pay fees and expenses related to the transaction. The 2027 Term Loan matures in July 2027, bears interest at an annual rate equal to three-month Term SOFR (or, if greater, 3.00 percent) plus 8.00 percent and requires quarterly principal payments of 0.50 percent of the initial principal amount.

Cash Flows

(in millions)	Six Months Ended	
	July 1, 2023	June 25, 2022
Cash flows provided by (used in):		
Operating activities	\$ 84	\$ (36)
Investing activities-continuing operations	(54)	(87)
Investing activities-discontinued operations	—	43
Financing activities	(26)	(22)

Cash provided by operating activities increased \$120 million primarily due to increased cash inflows from working capital, partially offset by payments on deferred energy liabilities associated with our Tartas facility operations.

Cash used in investing activities of continuing operations decreased \$33 million due to lower capital spending.

Cash provided by investing activities of discontinued operations of \$43 million in 2022 related to the proceeds from the sale of GreenFirst equity securities.

Cash used in financing activities increased \$4 million primarily due to higher repurchases of common stock to satisfy tax withholding requirements related to the issuance of stock under our incentive stock plans and decreased borrowings of long-term debt, partially offset by lower repayments of long-term debt.

Performance and Liquidity Indicators

The discussion below is presented to enhance the reader's understanding of our operating performance, liquidity and ability to generate cash and satisfy rating agency and creditor requirements. This information includes the non-GAAP financial measures of EBITDA, adjusted EBITDA and adjusted free cash flows. These measures are not defined by GAAP and our discussion of them is not intended to conflict with or change any of our GAAP disclosures provided in this report.

We believe these non-GAAP financial measures provide useful information to our Board of Directors, management and investors regarding our financial condition and results of operations. Our management uses these non-GAAP financial measures to compare our performance to that of prior periods for trend analyses, to determine management incentive compensation and for budgeting, forecasting and planning purposes. Our management considers these non-GAAP financial measures, in addition to operating income, to be important in estimating our enterprise and stockholder values and for making strategic and operating decisions. In addition, analysts, investors and creditors use these non-GAAP financial measures when analyzing our operating performance, financial condition and cash-generating ability. We use EBITDA and adjusted EBITDA as performance measures and adjusted free cash flows as a liquidity measure.

We do not consider non-GAAP financial measures an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is that they may exclude significant expense and income items that are required by GAAP to be recognized in our Financial Statements. In addition, they reflect the exercise of management's judgment about which expense and income items are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, reconciliations of our non-GAAP financial measures to their most directly comparable GAAP financial measures are provided below. Non-GAAP financial measures are not necessarily indicative of results that may be generated in future periods and should not be relied upon, in whole or part, in evaluating our financial condition, results of operations or future prospects.

EBITDA and Adjusted EBITDA

EBITDA is defined as earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is defined as EBITDA adjusted for the settlement of certain pension plans and other items.

Reconciliations of income (loss) from continuing operations to EBITDA and Adjusted EBITDA from continuing operations, by segment, follow:

(in millions)	High Purity Cellulose	Paperboard	High-Yield Pulp	Corporate & Other	Total
Three Months Ended July 1, 2023					
Income (loss) from continuing operations	\$ —	\$ 6	\$ 1	\$ (23)	\$ (16)
Depreciation and amortization	28	4	—	1	33
Interest expense, net	—	—	—	14	14
Income tax benefit	—	—	—	(3)	(3)
EBITDA-continuing operations	28	10	1	(11)	28
Gain on debt extinguishment	—	—	—	(1)	(1)
Adjusted EBITDA-continuing operations	<u>\$ 28</u>	<u>\$ 10</u>	<u>\$ 1</u>	<u>\$ (12)</u>	<u>\$ 27</u>
Three Months Ended June 25, 2022					
Income (loss) from continuing operations	\$ 6	\$ 11	\$ (1)	\$ (41)	\$ (25)
Depreciation and amortization	30	3	1	—	34
Interest expense, net	—	—	—	16	16
Income tax expense	—	—	—	4	4
EBITDA-continuing operations	36	14	—	(21)	29
Pension settlement loss	—	—	—	1	1
Severance	—	—	—	4	4
Adjusted EBITDA-continuing operations	<u>\$ 36</u>	<u>\$ 14</u>	<u>\$ —</u>	<u>\$ (16)</u>	<u>\$ 34</u>
Six Months Ended July 1, 2023					
Income (loss) from continuing operations	\$ 13	\$ 16	\$ 8	\$ (51)	\$ (14)
Depreciation and amortization	59	7	1	1	68
Interest expense, net	—	—	—	29	29
Income tax benefit	—	—	—	(6)	(6)
EBITDA-continuing operations	72	23	9	(27)	77
Pension settlement loss	—	—	—	2	2
Gain on debt extinguishment	—	—	—	(1)	(1)
Adjusted EBITDA-continuing operations	<u>\$ 72</u>	<u>\$ 23</u>	<u>\$ 9</u>	<u>\$ (26)</u>	<u>\$ 78</u>
Six Months Ended June 25, 2022					
Income (loss) from continuing operations	\$ (1)	\$ 17	\$ (1)	\$ (64)	\$ (49)
Depreciation and amortization	53	7	1	—	61
Interest expense, net	—	—	—	32	32
Income tax expense	—	—	—	5	5
EBITDA-continuing operations	52	24	—	(27)	49
Pension settlement loss	—	—	—	1	1
Severance	—	—	—	4	4
Adjusted EBITDA-continuing operations	<u>\$ 52</u>	<u>\$ 24</u>	<u>\$ —</u>	<u>\$ (22)</u>	<u>\$ 54</u>

EBITDA from continuing operations for the quarter ended July 1, 2023 decreased \$1 million compared to the same prior year quarter, driven by the decrease in net sales and increased labor, maintenance, input and logistics costs, offset by a decrease in Corporate expense items and the recognition of a \$3 million benefit from payroll tax credit carryforwards. EBITDA from continuing operations for the six months ended July 1, 2023 increased \$28 million compared to the same prior year period, driven by the increase in net sales, a decrease in Corporate expense items and the income recognized on the payroll tax credit carryforwards, partially offset by increased labor, maintenance, input and logistics costs. See *Results of Operations* above for additional discussion of the changes in our operating results.

Adjusted Free Cash Flows

Adjusted free cash flows is defined as cash provided by operating activities of continuing operations adjusted for capital expenditures, net of proceeds from the sale of assets and excluding strategic capital expenditures deemed discretionary by management. Adjusted free cash flows is a non-GAAP financial measure of cash generated during a period, which is available for debt reduction, strategic capital expenditures, acquisitions and repurchases of our common stock. Adjusted free cash flows is not necessarily indicative of the adjusted free cash flows that may be generated in future periods.

Cash flows of operating activities of continuing operations is reconciled to adjusted free cash flows as follows:

(in millions)	Six Months Ended	
	July 1, 2023	June 25, 2022
Cash provided by (used in) operating activities-continuing operations	\$ 84	\$ (36)
Capital expenditures, net ^(a)	(32)	(71)
Adjusted free cash flows-continuing operations	<u>\$ 52</u>	<u>\$ (107)</u>

^(a) Net of proceeds from the sale of assets and excluding strategic capital expenditures. Strategic capital expenditures for the six months ended July 1, 2023 and June 25, 2022 were \$22 million and \$16 million, respectively.

Adjusted free cash flows of continuing operations increased primarily due to changes in working capital and lower capital expenditures. See *Cash Flows* above for additional discussion of our operating cash flows.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market and Other Economic Risks

We are exposed to various market risks, primarily changes in interest rates, currency and commodity prices. Our objective is to minimize the economic impact of these market risks. We may use derivatives in accordance with policies and procedures approved by the Finance & Strategic Planning Committee of our Board of Directors.

Foreign Currency

We manage our foreign currency exposures by balancing certain assets and liabilities denominated in foreign currencies. We may also use foreign currency forward contracts to manage these exposures. The principal objective of such contracts is to minimize the potential volatility and financial impact of changes in foreign currency exchange rates. We do not utilize financial instruments for trading or other speculative purposes.

Prices

The prices, sales volumes and margins of the commodity products of our High Purity Cellulose segment and all the products of the High-Yield Pulp segment have historically been cyclically affected by economic and market shifts, fluctuations in capacity and changes in foreign currency exchange rates. These products have less distinguishing qualities from producer to producer and competition is based primarily on price, which is determined by market supply relative to demand. The overall levels of demand for the products we manufacture, and consequently our sales and profitability, reflect fluctuations in end user demand. Our cellulose specialties product prices are impacted by market supply and demand, raw material and processing costs, changes in global currencies and other factors.

Certain key input costs, such as wood fiber, chemicals and energy, may experience significant price fluctuations, also impacted by market shifts, fluctuations in capacity and other demand and supply dynamics. We may periodically enter into commodity forward contracts to fix some of our energy costs that are subject to price volatility caused by weather, supply conditions, political and economic variables and other unpredictable factors. Such forward contracts partially mitigate the risk of changes to our gross margins resulting from an increase or decrease in these costs. Forward contracts that are derivative instruments are reported in our consolidated balance sheets at their fair values, unless they qualify for the normal purchase normal sale exception and such exception has been elected, in which case, the fair values of such contracts are not recognized in the balance sheet.

Variable Interest Rates

As of July 1, 2023 and December 31, 2022, we had \$2 million and \$4 million, respectively, of variable rate debt subject to interest rate risk. At these borrowing levels, a hypothetical one percent change in interest rates would have resulted in an immaterial change in interest expense for the respective periods.

In July 2023, we secured variable-rate term loan financing of \$250 million in aggregate principal amount, the proceeds of which will be used toward the redemption of the remaining \$318 million in aggregate principal amount of our fixed-rate 5.50 percent 2024 Notes. The 2027 Term Loan bears interest at a per annum rate equal to three-month Term SOFR (or, if greater, 3.00 percent) plus 8.00 percent. For this new debt, a hypothetical one percent change in current interest rates would result in a \$2 million annual change in interest expense.

The fair market value of our long-term fixed interest rate debt is also subject to interest rate risk when the debt becomes due or if we do not hold the debt until maturity. The estimated fair value of our fixed-rate debt at July 1, 2023 and December 31, 2022 was \$770 million and \$839 million, respectively, compared to its respective \$835 million and \$854 million principal amounts. We use quoted market prices to estimate the fair value of our fixed-rate debt. Generally, the fair market value of fixed-rate debt will increase as interest rates fall and decrease as interest rates rise.

Item 4. Controls and Procedures

Management's Evaluation of Disclosure Controls and Procedures

Our management is responsible for establishing and maintaining adequate disclosure controls and procedures. Disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) are designed with the objective of ensuring that information required to be disclosed in reports filed under the Exchange Act, such as this Quarterly Report on Form 10-Q, is (1) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Because of the inherent limitations in all control systems, no control evaluation can provide absolute assurance that all control exceptions and instances of fraud have been prevented or detected on a timely basis. Even systems determined to be effective can provide only reasonable assurance their objectives are achieved.

Based on an evaluation of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q, our management, including the Chief Executive Officer and Chief Financial Officer, concluded the design and operation of the disclosure controls and procedures were effective as of July 1, 2023.

Internal Control over Financial Reporting

For the quarter ended July 1, 2023, based upon the evaluation required by SEC Rule 13a-15(d), there were no changes in our internal control over financial reporting that would materially affect or are reasonably likely to materially affect our internal control over financial reporting.

Part II. Other Information**Item 1. Legal Proceedings**

The Company is engaged in various legal and regulatory actions and proceedings and has been named as a defendant in various lawsuits and claims arising in the ordinary course of business. While the Company has procured reasonable and customary insurance covering risks normally occurring in connection with its businesses, the Company has, in certain cases, retained some risk through the operation of self-insurance, primarily in the areas of workers' compensation, property insurance, business interruption and general liability. While there can be no assurance, the ultimate outcomes of these actions, either individually or in the aggregate, are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

Item 1A. Risk Factors

There have been no material changes or updates to the risk factors previously disclosed in our 2022 Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**Issuer Purchases of Equity Securities**

The following table summarizes our purchases of RYAM common stock during the quarter ended July 1, 2023:

	Total Number of Shares Purchased^(a)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Dollar Value of Shares That May Yet be Purchased Under the Publicly Announced Plans or Programs^(b)
April 2 to May 6	11,442	\$ 8.40	—	\$ 60,294,000
May 7 to June 3	17,809	\$ 4.30	—	\$ 60,294,000
June 4 to July 1	—	\$ —	—	\$ 60,294,000
Total	29,251		—	

^(a) Represents shares repurchased to satisfy tax withholding requirements related to the issuance of stock under our stock incentive plans.

^(b) As of July 1, 2023, \$60 million of share repurchase authorization remains under the authorization declared by our Board of Directors.

Item 6. Exhibits

Exhibit No.	Description	Location
<u>3.1</u>	Amended and Restated Certificate of Incorporation of Rayonier Advanced Materials Inc.	Incorporated herein by reference to Exhibit 3.1 to the Registrant's Form 8-K filed on June 30, 2014
<u>3.2</u>	Certificate of Designations of 8.00% Series A Mandatory Convertible Preferred Stock of Rayonier Advanced Materials Inc., filed with the Secretary of State of the State of Delaware and effective August 10, 2016	Incorporated herein by reference to Exhibit 3.1 to the Registrant's Form 8-K filed on August 10, 2016
<u>3.3</u>	Certificate of Designations of Series A Junior Participating Preferred Stock	Incorporated herein by reference to Exhibit 3.1 to the Registrant's Form 8-K filed on March 21, 2022
<u>3.4</u>	Amended and Restated Bylaws of Rayonier Advanced Materials Inc., effective October 19, 2022	Incorporated herein by reference to Exhibit 3.1 to the Registrant's Form 8-K filed on October 19, 2022
<u>10.1</u> *	Rayonier Advanced Materials Inc. 2023 Incentive Stock Plan, effective May 17, 2023	Incorporated herein by reference to Exhibit D to the Registrant's Definitive Proxy Statement on Schedule 14A filed on March 31, 2023
<u>10.2</u>	Term Loan Credit Agreement, dated as of July 20, 2023, by and among RYAM Lux SARL, Rayonier Advanced Materials Inc., the other subsidiaries of Rayonier Advanced Materials Inc. party thereto, the lenders party thereto, Oaktree Fund Administration, LLC, as administrative agent, and Computershare Trust Company, N.A., as collateral agent	Incorporated herein by reference to Exhibit 10.1 to the Registrant's Form 8-K filed on July 20, 2023
<u>10.3</u>	Loan Agreement, dated as of July 20, 2023, by and among RYAM Lux SARL, Rayonier Advanced Materials Inc. and the other subsidiaries of Rayonier Advanced Materials Inc. party thereto	Incorporated herein by reference to Exhibit 10.2 to the Registrant's Form 8-K filed on July 20, 2023
<u>10.4</u>	Amendment No. 2 to Revolving Credit Agreement, dated as of July 20, 2023, among Rayonier Advanced Materials Inc., Rayonier A.M. Products Inc., the lenders and issuing banks party thereto and Bank of America, N.A. as administrative agent and collateral agent	Incorporated herein by reference to Exhibit 10.3 to the Registrant's Form 8-K filed on July 20, 2023
<u>31.1</u>	Chief Executive Officer's Certification Pursuant to Rule 13a-14(a)/15d-14(a) and pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
<u>31.2</u>	Chief Financial Officer's Certification Pursuant to Rule 13a-14(a)/15d-14(a) and pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
<u>32</u>	Certification of Periodic Financial Reports Under Section 906 of the Sarbanes-Oxley Act of 2002	Furnished herewith
101	Interactive data files (formatted in Inline XBRL) pursuant to Rule 405 of Regulation S-T	Filed herewith
104	Cover page interactive data file (formatted in Inline XBRL and contained in Exhibit 101) pursuant to Rule 406 of Regulation S-T	Filed herewith

* Management contract or compensatory plan

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Rayonier Advanced Materials Inc.

By: /s/ MARCUS J. MOELTNER

Marcus J. Moeltner
Chief Financial Officer and Senior Vice President, Finance
(Principal Financial Officer)

Date: August 9, 2023

Certification

I, De Lyle W. Bloomquist, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rayonier Advanced Materials Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2023

/s/ DE LYLE W. BLOOMQUIST

De Lyle W. Bloomquist
President and Chief Executive Officer
Rayonier Advanced Materials Inc.

Certification

I, Marcus J. Moeltner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Rayonier Advanced Materials Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2023

/s/ MARCUS J. MOELTNER

Marcus J. Moeltner
Chief Financial Officer and Senior Vice President, Finance
Rayonier Advanced Materials Inc.

Certification

The undersigned hereby certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that to our knowledge:

1. The quarterly report on Form 10-Q of Rayonier Advanced Materials Inc. (the "Company") for the period ended July 1, 2023 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2023

/s/ DE LYLE W. BLOOMQUIST

De Lyle W. Bloomquist
President and Chief Executive Officer
Rayonier Advanced Materials Inc.

/s/ MARCUS J. MOELTNER

Marcus J. Moeltner
Chief Financial Officer and Senior Vice President, Finance
Rayonier Advanced Materials Inc.